CITY OF COLD LAKE

WHAT ALBERTA MAKES MAKES ALBERTA

- MANUFACTURING PLANT IS IN MEDICINE HAT, AB
 - FAMILY OWNED BUSINESS SINCE 1917







Made in Canada. Fabricated in Canada. Produced in Canada. No matter how you say it, it's a fact we are proud of. As Canada's longest standing playground and park equipment manufacturer, we continue to fabricate a wide range of products at our facility in Medicine Hat, Alberta.

Understanding Canada's Needs

At Blue Imp, we understand Canada's climate and strive to design products that stand up to weather extremes while offering year-round play value.

Ensuring Quality & Safety

Because Blue Imp is 100% owned and operated in Canada, you can rest assured that the products you buy meet or exceed all CSA standards and were manufactured under safe and fair working conditions.



Employing Canadians

Blue Imp provides jobs for Canadians in a wide range of positions, including research and design, drafting, fabrication, finishing, quality control, sales, administration, shipping and installation. In addition, Blue Imp's apprenticeship and training opportunities help to develop Canada's workforce.

Reducing Environmental Impact

Because our products are manufactured right here at home, they are closer to you, which means less transport and lower emissions, both for your initial purchase as well as service and parts in the future.

Building a Stronger Canada

As the engine of the economy, manufacturing fuels other sectors, creating a multiplier effect that generates wealth and job growth for all. When you purchase Blue Imp products, you are helping to build a stronger community and a stronger Canadian economy. As the founder of Blue Imp wisely said, "What Canada makes, makes Canada!"



PLAY LONG. PLAY SAFE. PLAY STRONG.

Kids Are Worth It!

At Blue Imp, we insist on using superior materials because we believe kids are worth it. Playgrounds may look similar at first glance, but when you take a closer look, you will find big differences in design, materials and warranty. Those differences matter to the longevity of your investment and the safety of your children.

Long-Lasting Fun

Blue Imp builds products to make the fun last. Our creative play systems are designed to stand up to enthusiastic play and weather extremes while keeping kids active and wanting more.

Leading Safety

As a safety leader, we ensure that our structures meet or exceed industry standards and believe that safety is about more than simply meeting a standard. Our see-through designs promote easier supervision while our easy-grip steel rail entries and hammerlock connectors help keep kids safe.

Steel Advantages

When it comes to durable fun, steel rules. That's why we prefer to design with steel whenever suitable and possible. Steel is vandal-resistant, weather-proof and kid-proof. In addition, it is static-free and cochlear-implant friendly. As the world's most recycled material, steel is greener, too.

Best Warranty

As the longest-standing Canadian play equipment manufacturer, we continue to stand behind our products with confidence, family pride and the best warranty in the industry.









BLUE IMP CARES ABOUT GREEN

Caring for our environment and reducing our carbon footprint are important matters for Blue Imp. From our eco-friendly steel products to our PVC-free plastic components, we strive to choose materials that are positive for the environment. In fact, when it comes to green thinking, Blue Imp got a headstart. In the 1930s, long before "recycling" was a concept, Blue Imp founder Simon F. Scott reclaimed the steel tubing from decommissioned steam locomotives to manufacture swings, teeter totters and slides.

Leaner and Greener

Blue Imp continues to move forward with lean manufacturing initiatives to increase efficiency and reduce waste. From improving energy efficiency to ensuring every piece of waste metal is collected for recycling, lean manufacturing helps minimize our impact on the environment.



Eco-Friendly Steel

Blue Imp recognizes that steel is an eco-friendly choice for playgrounds. It's one of the reasons we offer such a wide array of steel playground products. Steel's long lifespan, high recycle content and easy recyclability make it more sustainable than other materials. Steel is the most recycled material on the planet; in fact, two thirds of all new steel comes from recycled input. Once the time comes to replace your equipment, the steel can be easily recycled in most communities.

PVC-Free Plastic Components and Solvent-Free Coatings

Along with steel, Blue Imp chooses materials that reduce environmental impact and risk to children. Our plastic components are a food-grade polyethylene resin free of PVC, lead and other heavy metals and can be fully recycled where facilities exist. Our polyester powder coatings are free of solvents and heavy metals.

Manufactured Right Here

We all know that buying local is greener. Because Blue Imp products are manufactured in Canada, our products are much closer to you, the customer. The same goes for service and parts. Better for you and better for the environment!







BLUE IMP COMPANY PROFILE

Proud to be Canada's longest-standing playground company, Blue Imp specializes in the conception, design, manufacture and distribution of high quality commercial play systems, outdoor fitness equipment and site amenities. The company was founded by Simon F. Scott in 1917 and remains family-owned and operated to this day. Our **101-year** track record is a testament to our commitment to delivering superior products and service to our customers.

- From design services through to project management and installation, Blue Imp provides complete turn-key playground solutions for the educational and municipal markets across Canada.
- Blue Imp boasts a Canada-wide sales network. With professional representation in Edmonton for almost 40 years, Blue Imp is well-positioned to serve communities throughout northern Alberta. Our northern Alberta representatives—Jordan, Kim and Debbie Keith—bring with them 27 years of combined experience in commercial playground sales, project management and customer service.
- Blue Imp's comprehensive, ISO-certified manufacturing facility is based in Medicine Hat, Alberta and is equipped with the latest CNC equipment, ensuring a seamless production process from design and engineering through to fabrication and finishing. All aspects of manufacturing are performed in-house, providing the utmost in quality control, flexibility and ability to customize.
- From the iconic products that established the brand to our latest creations, Blue Imp continues to create innovative play ideas designed to provide rewarding, inclusive play experiences for all ages and abilities.
- Blue Imp insists on using superior materials for the greatest strength, durability and vandal-resistance. As a Canadian company, we understand the importance of designing products to withstand robust use in weather extremes.
- Our high quality products are developed with the core philosophy of putting fun first without compromising safety. With a key team member active on the CSA technical committee, Blue Imp is a leader in shaping playground safety standards.
- While we believe that safety involves much more than meeting standards, we are proactive in ensuring that our products meet or exceed the standards set out in CAN/CSA-Z614-14. Blue Imp is a member in good standing of IPEMA and is an IPEMA certified testing facility. Blue Imp holds SECOR certification.
- It is with confidence and pride that we continue to back our products with the most comprehensive warranty in the industry. Customers can trust in a company that has stood the test of time for 101 years.

- Blue Imp manufactures our products in Medicine Hat, AB and as an Alberta-based manufacturer, we are proud to contribute to the strength and diversity of our economy. What Alberta makes, makes Alberta!
- The proximity of our plant to Edmonton ensures prompt delivery of parts, supplies and service both now and in the future.

Qualified Company Representatives

Debbie Keith, Jordan Keith and Kim Keith – Playground Consultants, Blue Imp Playgrounds 1-877-900-8440

- Over 27 years combined experience in the playground industry and project management
- Jordan: Certified Canadian Playground Safety Inspector
- Trained at Blue Imp head office in Medicine Hat

Verna Scott – President and Sales Manager, Blue Imp Playgrounds 1-800-661-1462

- 29 years experience in the playground industry and project management
- In current position since 1986
- Certified Canadian Playground Safety Inspector
- Oversees and manages Blue Imp sales network

Stuart Scott – Project and Manufacturing Manager, Blue Imp Playgrounds 1-800-661-1462

- MET (Mechanical Engineering Technologist)
- 17 years experience in the playground industry
- Certified Canadian Playground Safety Inspector
- In current position since 1998
- Manages manufacturing process for Blue Imp product line

Mick Parsons – Quality Control Manager, Blue Imp Playgrounds 1-800-661-1462

- Certified Engineering Technologist
- 11 years experience in manufacturing industries
- In current position since 2006
- Oversees quality control within Blue Imp plant and trains manufacturing plant personnel in quality control measures

Chris Philpott – Drafting/Design Manager, Blue Imp Playgrounds 1-800-661-1462

- 27 years drafting experience
- In current position since 2009
- Engineering Department Supervisor
- Certified Canadian Playground Safety Inspector
- Oversees draftsmen in the creation of design layout drawings, shop drawings & installation instructions for use for all Blue Imp products.

Mark Koch

- CSA, IPEMA & ASTM liaison
- Certified Canadian Playground Safety Inspector
- In current position since 1998
- Sits on the CSA technical committee and attends CSA, IPEMA & ASTM meetings to keep Blue Imp up-to-date with all industry safety requirements.

Troy McQueen – Owner of McQueen Playground Installations Inc.

- Blue Imp certified playground installer, construction and site work
- Certified Canadian Playground Safety Inspector
- Excavating/Site work, Owner/Operator of Skid Steer
- Metal structure and construction experience
- Over 25 years in the construction industry
- WHMIS Certification
- Emergency first aid and CPR

PLANNING A NEW PLAYGROUND

PLAYGROUND LOCATION

- 1. Are there any water table issues or unusually high rocky ground conditions in the location you are considering? Post pile holes will be dug to a depth of approx. 30 inches. If there are high water table issues or high rocky ground conditions please contact us to discuss alternative installation options.
- 2. The area chosen should be reasonably flat with good drainage for the playground structure. Poor drainage can create large puddles in the playground which can be a hazard for young children.
- 3. Are there any obstructions in the area light post, power lines, boulders, trees. If so, do they pose a safety hazard?
- 4. Make sure there are no nearby sport fields or overhead lines in close proximity to the playground. Call for utility locates to ensure no lines run through the playground.

SITE EXCAVATION/EQUIPMENT INSTALLATION/SURFACING

Excavation

Prior to the installation crew arriving the area required for the playground needs to be excavated and leveled. Safety surfacing (12" inches) and border timbers will be installed after the playground is installed. There are two options for site excavation:

Build it UP or dig it DOWN. If drainage is a problem, always build UP or plan for proper drainage (weeping tile, drainage holes etc.).

Safety Surfacing

12" of an approved safety surfacing is required for playgrounds to meet CSA standards. Safety surfacing is installed after the playground and border timbers are installed.

Sand – Must be washed playground sand.

Pea Gravel – Must be 3/8" round. Cannot be crushed gravel or road crush

Border Timbers

Blue Imp's plastic border timbers are cost effective, weather-resistant, maintenance free and made from recycled material. $72'' \times 12'' \times 6''$

Commercial Installation Includes

- Communication with client and/or site excavator to ensure site is ready for equipment installation. A level site is required prior to arrival of installers.
- Equipment receiving and unloading.
- Drilling of pilings with skidsteer and auger.
- All labour, manpower and equipment necessary for assembly and installation of playground.
- Concrete supply and placement.
- Travel expenses.
- Garbage disposal.
- Inspection of play structure to ensure all equipment is installed in accordance with manufacturer's instructions and CSA Standards.

Please Note: Commercial Installation does not include site preparation, installation of safety base or border timbers, however arrangements can be made to include this service.

**The owner of the site is responsible to provide the location of underground utilities. Locating underground utilities can be achieved through a certified utilities locating contractor or through Alberta One Call (1-800-242-3447).

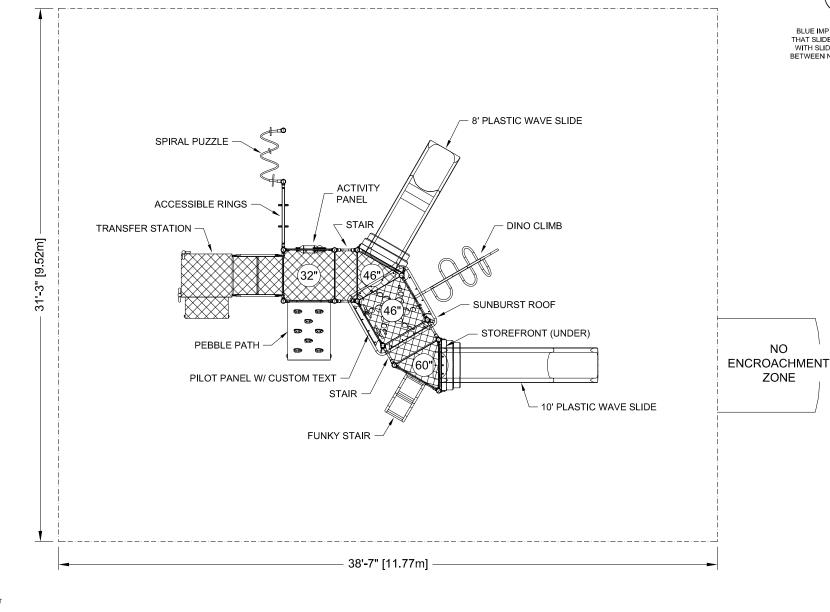








THAT SLIDES BE INSTALLED WITH SLIDE BEDS FACING BETWEEN NORTH AND EAST



CONFORMS TO THE CAN/CSA-Z614-14 STANDARD "CHILDREN'S PLAYSPACES AND EQUIPMENT"

CONFORMS TO ADA "AMERICANS WITH DISABILITIES ACT" (SUBJECT TO THE PRESENCE OF ACCESSIBLE SURFACING)

PERIMETER SHOWN REPRESENTS EXTENT OF REQUIRED SAFETY SURFACING, WIDTH OF BORDER MATERIAL MUST BE ADDED BEFORE EXCAVATION.

LAYOUT #: 104992 JOB #:

RECOMMENDED AGES: 2-12

PROTECTIVE SURFACING REQUIRED: AREA: 1206 (sq.ft) PERIMETER: 140 (ft)

DRAWN BY: EH

DATE: 1-DEC-16



NO

ZONE

724 - 14TH STREET S.W., MEDICINE HAT, AB. T1A 4V7 TOLL FREE: 1-800-661-1462 FAX: (403) 529-0851 E-MAIL: sales@blueimp.com WEBSITE: www.blueimp.com



BLUE IMP July 13, 2018 Cold Lake Base

Play Value: 25-35 children can play at a time on the 10 play events on this exciting playground!

ABOUT THE PLAY SPACE

CLIMBING ELEMENTS

- Fun and funky climbing up the funky stair climber
- Climbing up the spines of the dino climb is great fun
- Mimic rock climbing as you scramble up the pebble path







SLIDING ELEMENTS

- Little ones love the bouncing feeling as they go down the 8' plastic wave slide
- It's fun bouncing along on the 10' plastic wave slide





OVERHEAD PLAY/ UPPER BODY DEVELOPMENT

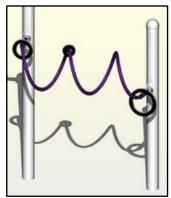
• Accessible rings offer smaller children or kids in a wheelchair a lower platform to hang around on



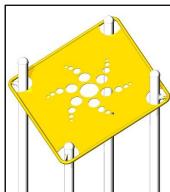
IMAGINATIVE PLAY/SHADE/SOCIAL/ACCESSIBILITY

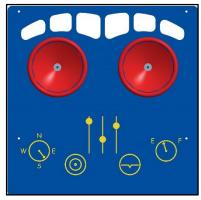
- Trace, touch, turn, ring, rattle, and roll with the hands-on sensory play at the activity panel
- 3 concentric circles that fit into one another on the **spiral puzzle** promotes co-operative play, fine motor skills, and reasoning
- Serve up lunch or put on a puppet show at the **storefront** under the 60" deck
- Escape the sun and play with friends under the sunburst roof
- Get ready to soar when you fly by the **pilot panel**
- Accessibility for all abilities via the transfer station













Distributor	
Date	
Project Name	

1

BLUE IMP 2018-07-10

Cold Lake Base

Unit Features: Blue Yonder

	Unit Features: Blue Yor		
3	ENTRY FENCE		
3	10'-6" POST (IMP)		
3	11'-8" POST (IMP)		
2	PLATFORM- SQUARE		
2	ACCESSIBLE STAIR- 14" (*DU)		
2	PLATFORM- TRI		
2	9'-4" POST (IMP)		
2	SLIDE HOOD- SINGLE WIDE		
2	17'-4" POST- HEAVY WALL (IMP)		
1	10' PLASTIC WAVE SLIDE		
1	8' PLASTIC WAVE SLIDE		
1	PEBBLE PATH		
1	18'-6" POST- HEAVY WALL (IMP)		
1	14'-0" POST (IMP)		
1	SPIRAL PUZZLE		
1	DINO CLIMB		
1	FUNKY STAIR		
1	7'-0" POST (IMP)		
1	STOREFRONT		
1	PILOT PANEL W/ CUSTOM		
1	ACTIVITY PANEL		
1	TRANSFER STATION- 32"		
1	ACCESSIBLE RINGS		
1	FLOATING ROOF SUNBURST		

8'-2" POST (IMP)

Unit Cost \$ 20,027.00

FREESTANDING EQUIPMENT

1 Hip Roof Fabric Shelter 32' x 40' \$ 27,724.40 10' Eave Height, 4 Post Model

SUMMARY WITH COMMERCIAL INSTALLATION

Equipment Total	\$	47,751.40
Commercial Installation of Equipment	\$	11,250.00
Pour in Place Surfacing	\$	32,355.00
Freight	\$	1,540.00
Total Project Costs excluding GST		92,896.40

Prices listed in effect until August 31, 2018 Freight quote is subject to change after 30 days.

Delivery of Blue Imp equipment: ten to eleven weeks from date of order.

Installation to be billed separately through White Rabbit Holding Ltd.

Owner is responsible for safety fencing if required and location of utilities.

Please have AB One call completed prior to installation.

All installation quotes are based on normal ground conditions (topsoil and clay based). Additional charges may apply for unusual ground conditions including but not limited to unusually rocky or high water table.

The equipment prices listed can be guaranteed to October 31, 2018 with a 35% deposit on Blue Imp equipment only by December 31, 2018







We are committed to working with you every step of the way ensuring you that your playground is a resounding success!!!

If you can dream it, we can build it.

To start, we connect with you to learn as much as we can about your play equipment needs. From there we can better understand your vision and create a foundation to move forward with the proposal.

Blue Imp has a huge selection of play equipment manufactured right here in Medicine Hat, Alberta not to mention the various other product lines we offer. We have done many custom designs that are unique and specific to each group we work with. To gain a wider perspective on what we can offer we invite you to explore our website at www.blueimp.com and please go through our products in our Blue Imp catalogue.

Considerations when starting

- Playground Location
- Budget to work with
- Obstacles on site
- Timeframe
- Grant & Fundraising Solutions

Our Design Team

Blue Imp offers the kind of trustworthy, personalized service you expect from a family-owned company.

We take your ideal playground and combine it with our engineering design team to create a playground both you and the ultimate users the kids are proud of. All our equipment meets or exceeds the CSA standard while maintaining a high level of exciting play for the children.





Installation

We have multiple trusted installers, freight companies and suppliers to provide either a commercial installation or a volunteer (supervised installation).

Working within the frame work of your municipality or school division we will complete the installation to the standard required.

Our installers take pride in ensuring a smooth and successful installation process. They represent Blue Imp and the final stage of the process. For example, here is what is included in our commercial installs:

- Communication with client and/or site excavator to ensure site is ready for equipment installation.
- Equipment receiving and unloading.
- Drilling of pilings with skid steer and auger.
- All labour, manpower and equipment necessary for assembly and installation of playground.
- Concrete supply and placement.
- Travel expenses.
- Garbage disposal.
- Inspection of play structure to ensure all equipment is installed in accordance with manufacturer's instructions and CSA Standards.

Safety Surfacing

We will work on determining the best surface for your budget, preference and accessibility needs. We can source a variety of surfacing options including Engineered wood fibre chips, washed playground sand, 3/8 round pea gravel as well as the poured in place rubber surfacing.

Canadian Dollar Advantage

A dollar is a dollar with Blue Imp. We do not have to convert your currency into the American dollar before selecting your equipment. We offer your greatest value and quality for your dollar.







TOP 10 REASONS TO CHOOSE BLUE IMP!

- **10. Quality Matters** Blue Imp makes products that are built to last. They are ready for the ultimate challenge ... your kids!
- **9. Steel Advantages** When it comes to durability, steel rules! It's the world's most recycled material and its greener too.
- **8. Strong Links** Children's safety depends on the strength of the link; our standard is the hammerlock connector. Its stronger and safer!
- 7. <u>Visibly Safe</u> Easier supervision with see-through rail fences to keep kids in sight and out of trouble.
- **6. Best Warranty** Superior quality means we stand behind our product. We will be there for you when you need us.
- **5. Going Strong for 101 years!** Fourth generation of a family owned business. You can count on our experience!
- **4.** <u>Customers Matter</u> Blue Imp offers the kind of trustworthy, personalized service you expect from a family-owned company.
- **3.** <u>100% Alberta Owned & Operated</u> Our manufacturing Plant is in Medicine Hat. What Alberta makes, makes Alberta!
- **Prompt Service** We can overnight parts to you as needed.
- **1.** <u>Customization</u> To make it uniquely yours.

I give you my commitment to work with you every step of the way ensuring your playground is a resounding success!











WHAT ALBERTA MAKES MAKES ALBERTA

Submitted by:

Blue Imp Recreational Products of Canada Ltd.

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www.blueimp.com

