

STAFF REPORT

Title: Request for Funding - Ronald McDonald House Charities Northern Alberta (RMHCNA) 2020 Charity Events

Meeting Date: October 8, 2019

Executive Summary:

Attached is the Ronald McDonald House Charities Northern Alberta (RMHCNA) 2020 Lakeland Sponsorship Package outlining their three (3) signature fundraising events as follows:

- Run for Ronald Saturday, May 2, 2020
- Charity Golf Classic: Lakeland Region Saturday, June 20, 2020
- Winterland Invitational Hockey Tournament (replaced the Rock the House Curling Funspiel) February 14-16, 2020

This will be the sixth (6th) year (third (3rd) year for the Winterland Invitational Hockey Tournament) of these annual events. RMHCNA are also hoping the City of Cold Lake will consider putting in a team to the Run for RMHCA: Corporate Challenge. Due to the strong interest in the Winterland Invitational Hockey Tournament (which was held in Bonnyville), the Rock the House Curling event was eliminated last year. In 2017, the Energy Centre was tentatively secured to double the Winterland Invitational Hockey tournament in 2019; however, the City of Cold Lake received a cancellation for the Tournament.

As a previous sponsor, first right of refusal for the Run and Golf will end as of November 23, 2018.

Background:

As a previous sponsor, first right of refusal for the Run and Golf will end as of November 30, 2019.

Sponsorship options to the various events are attached.

Sponsor the Run For Ronald event as follows:

- \$5,000 Presenting Sponsor (Exclusive)
- \$3,500 Striped Sock Sponsor (Exclusive)
- \$2,000 Medal Sponsor (Exclusive)
- \$2,000 Volunteer Sponsor (Exclusive)



- \$1,000 Race Kit Sponsor (Exclusive)
- \$1,000 Kids Zone Sponsor (Exclusive)
- \$2,000+ House Hero Sponsor
- \$1,000+ Family Hero Sponsor
- \$500+ Kid Hero Sponsor

For 2020, the \$500 Print Sponsor was eliminated.

In 2018, the "Presenting Sponsor" decreased from \$10,000 to \$5,000 and the "Striped Sock Sponsor" increased from \$3,000 to \$3,500.

Sponsor the Charity Golf Classic: Lakeland Region event as follows:

- \$5,000 Presenting Sponsor (Exclusive)
- \$3,000 Dinner Sponsor (Exclusive)
- \$2,000 Breakfast Sponsor (Exclusive)
- \$2,000 Golf Cart Sponsor (Exclusive)
- \$2,000 Volunteer Sponsor (Exclusive)
- \$1,000 Players Bag Sponsor (Exclusive)
- \$1,000 Hole Sponsor (14 available)
- \$1,000 Home-in-One Sponsor (4 available)
- \$500+ Kid Hero Sponsor

For 2020, the \$500 Program Sponsor (Exclusive) was eliminated.

In 2018, the "Presenting Sponsor" decreased from \$10,000 to \$5,000, the "Dinner Sponsor" decreased from \$5,000 to \$3,000, and the "Breakfast Sponsor" decreased from \$3,000 to \$2,000.

Prior to 2015, no documentation could be found confirming any sponsorship funding being provided to the RMHC.

In 2015, Council provided the following with respect to sponsorships which totaled \$3,500.00:

- Run for Ronald \$500.00 towards T-Shirts
- Charity Golf Classic: Lakeland Region \$2,000.00 towards the Gold Sponsorship Package
- Rock the House Curling Funspiel \$1,000.00 towards a "volunteer" sponsor



In 2016 and 2017, Council provided the following with respect to sponsorships which totaled \$3,000.00:

- Run for Ronald \$1,000.00 Volunteer Sponsor
- Charity Golf Classic: Lakeland Region \$1,000.00 Volunteer Sponsor
- Rock the House Curling Funspiel \$1,000.00 Volunteer Sponsor

In 2018, Council provided the following with respect to sponsorships which totaled \$3,000.00:

- Run for Ronald \$1,500.00 Sponsor
- Charity Golf Classic: Lakeland Region \$1,500.00 Sponsor

In 2019, Council provided the following with respect to sponsorships which totaled \$2,000.00:

- Run for Ronald \$1,000.00 Sponsor
- Charity Golf Classic: Lakeland Region \$1,000.00 Sponsor

Further to the above, at Council's regular meeting held September 12, 2017 Council respectfully declined the request to sponsor the RMHCNA Winterland Invitational Hockey Tournament being held February 16-18, 2018 at the Bonnyville C2 Centre and Glendon Arena.

The RMHCNA would like to City of Cold Lake to consider sponsorship as a \$2,000 House Hero for the Run for Ronald and put in a Corporate Challenge Team, and become a \$1,000 Hole Sponsor for the Charity Golf Classic (this includes a team entry).

In its' 2019 budget, Council budgeted \$60,000 plus an additional \$60,000 (Resolution No. CRM20190625.1010) for sponsoring functions, goodwill, and other activities for the staff and community. To date, without consideration of this request or any others on the October 8, 2019 agenda, \$65,115.00 has formally been allocated from the 2019 Council Goodwill by motion of Council. It should be noted that this does not include incidental expenses such as hosting events, gifts, etc.

Alternatives:

Council may consider the following options:

• Pass or defeat a motion to support some or all of the Ronald McDonald House Charities Northern Alberta (RMHCNA) 2020 events.



- Pass a motion to respectfully decline the request to sponsor the events being hosted by the Ronald McDonald House Charities Northern Alberta (RMHCNA) for 2020.
- Pass a motion to postpone the Request for Funding to Council's regular meeting of December 10, 2019 and request that the Ronald McDonald House Charities Northern Alberta (RMHCNA) present as a delegation to Council.

Recommended Action:

That Council support the following Ronald McDonald House Charities Northern Alberta (RMHCNA) 2020 events:

- \$_____ Sponsor Run for Ronald scheduled for Saturday, May 2, 2020 in Cold Lake
- \$_____ Sponsor Charity Golf Classic: Lakeland Region scheduled for Saturday, June 20, 2020 at the Cold Lake Golf & Winter Club
- \$_____ Sponsor Winterland Invitational Hockey Tournament scheduled for February 14-16, 2020 in Bonnyville, Glendon, and Elk Point

with funds to come from Council Goodwill (1-2-11-20-229) for 2019.

Budget Implications (Yes or No):

Yes

Submitted by:

Kevin Nagoya, Chief Administrative Officer